



# Encore® NF Series

#### FREQUENTLY ASKED QUESTIONS

#### WHAT WILL BE THE PRICE OF THE NF SERIES DISPENSERS?

Pricing for the NF series dispensers will be distributed via the distributor update and will be added to the Price Book in the next revision.

#### WHAT ARE SOME OF THE TYPICAL USE CASES FOR THE NF SERIES?

The NF series dispensers allow for blending up to four inlets of compatible fuel in single hose and multi-hose blender formats. These are the most flexible blenders Gilbarco has ever designed and released. These dispensers give the retailer the ultimate flexibility to offer fuel varieties and minimize the amount of piping changes in the ground.

#### WHAT'S STAYING THE SAME IN THE NF SERIES?

The NF series utilizes 98% of the standard electronics for Encore. There are a couple new components required to utilize the NF series software. Your distributors can take advantage of the stock up program for the new components.

#### WHEN WILL THE NF SERIES BE AVAILABLE FOR ORDER?

The NF series will be available to order through Experlogics in February 2019.

#### WHY SHOULD I HAVE CONFIDENCE IN THIS NEW BLENDER?

The NF series has been in the field for over a year with octane and ethanol tests from each of the sites. Key customers have partnered with Gilbarco to test these at high volume sites.

#### WHEN WILL THE NF SERIES BE AVAILABLE IN CANADA?

Current Canadian regulations do not allow for blending of ethanol fuels. Gilbarco will continue to monitor the market conditions to make these models available if the regulations change.

#### HOW DO I ENSURE MY TECHNICIANS ARE TRAINED FOR THIS NEW MODEL?

The Encore dispenser training modules have been updated for the NF series blending methodology. Please participate in these training modules to stay current.

## HOW WILL ORDERING THE NF SERIES BE DIFFERENT THAN TRADITIONAL BLENDERS?

The NF series allows for multiple inlets to be blended for any hose on the dispenser. Be sure to review your local requirements for dispensing different ethanol content from the same hose. Also, be aware of the Flex Fuel inlet location for these blends. Appropriate hanging hardware for these models should be considered

#### IS A FLEX FUEL ADDER REQUIRED FOR THESE MODELS?

Yes, at least one Flex Fuel adder is required on these models. The location will be required at order entry.

### WILL THE E25 ADDER BE AVAILABLE ON THE NF SERIES?

Yes. It will be available, but not required. The E25 adder on these dispensers will be on all inlets except the Flex Fuel inlet.